

# MICHAEL J. STALCUP

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125 Coral Reef Dr., Goose Creek, SC 29445 ♦ 508-579-8091 ♦ mjs2361@columbia.edu

## PROFILE

Logistics pro, insurance producer, & restaurant manager with 20+ years experience. Enthusiastic & creative ideas individual passionate about leading projects from inception to completion. Ability to motivate & keep team members focused.

## EDUCATION

### CLARK UNIVERSITY, SCHOOL OF MANAGEMENT– Worcester, MA

- ♦ MBA (GPA: 3.92/4.00) with concentration in marketing – May 2022
- ♦ Client Acquisition manager Internship for ACCL Marketing – Summer 2020

### COLUMBIA UNIVERSITY, SCHOOL OF PROFESSIONAL STUDIES – New York, NY

- ♦ MS in Enterprise Risk Management (GPA: 3.9433/4.33) – December 2018
- ♦ Co-founder, Secretary/treasurer, & event planner for the ERM Leadership Council

### COLLEGE OF CHARLESTON, SCHOOL OF BUSINESS – Charleston, SC

- ♦ BS in Finance (magna cum laude) – May 2017
- ♦ ΒΓΣ, ΦΚΦ, & ΟΔΚ Honor societies; ΑΚΨ & Microfinance Club
- ♦ Farbstein Internship in Entrepreneurial Studies – Spring 2016

## CERTIFICATION

- ♦ ServSafe® Food Protection Manager Certification – National Restaurant Assoc. Educational Foundation (NRAEF)
- ♦ Insurance Producer Licenses, Commonwealth of Massachusetts: Accident & Health or Sickness, & Life insurance

## PROFESSIONAL EXPERIENCE

### TALL PINE LOGISTICS, LLC – Hanahan, SC

- ♦ Delivery associate – May 12, 2025 – current
- ♦ Delivering Amazon packages through Amazon Delivey Station DSC4 with company-provided vehicles.

### SONIC DRIVE-IN – Charleston, SC

- ♦ Associate manager – June 2022 – current
- ♦ Directing all aspects of customer service & quickly & effectively training with Microsoft & Oracle-based systems.

### AFLAC – Worcester, MA

- ♦ Sales Associate – August 2021 – current
- ♦ Selling supplemental health & life insurance policies to residents of the Commonwealth of Massachusetts.

### LINE COOK EXPERIENCE (1994 – 2015)

- ♦ Coordinated high-volume/high-standards teamwork with precise execution at entire spectrum of workstations including cold dishes, all protein types prepared in diverse ways, crudités, charcuterie, hors d'oeuvres, & ornate event platters.
  - ο THE VENDUE, Charleston, SC April 2014 – January 2015
  - ο RISING HIGH CAFE – Charleston, SC February 2013 – January 2014
  - ο TOAST OF CHARLESTON – Charleston, SC January 2011 – February 2013
  - ο FISH RESTAURANT – Charleston, SC January 2007 – August 2010
  - ο MARKET PAVILION HOTEL – Charleston, SC January 2003 – August 2005(full cooking experience details available upon request)