

JF

# JOSE FERREIRA

## Professional Summary

Professional real estate expert prepared for this role with strong background in property sales, client relations, and market analysis. Known for team collaboration and delivering results, with flexible approach to changing needs. Skilled in negotiation, contract management, and customer service, with focus on integrity and professionalism.

## Work History

### Chelo Services - Founder

Kissimmee

04/2022 - Current

- Founder of Chelo Services, a strategic networking company that connects real estate professionals with vetted loan officers to streamline the home-buying process. Proven entrepreneur with success in developing B2B partnerships, driving revenue growth, and leveraging market insights to create innovative business solutions.

### Top Florida Homes - Real Estate Associate

Orlando

12/2019 - 09/2025

- Facilitated property showings and open houses, enhancing client engagement and satisfaction.
- Conducted market research to identify trends, informing pricing strategies and investment opportunities.
- Negotiated contracts between buyers and sellers, ensuring compliance with legal requirements and client objectives.
- Managed listings on multiple real estate platforms, optimizing visibility and attracting potential buyers.
- Developed comprehensive marketing materials, effectively promoting properties through various channels.

### Destination MCO - Ambassador Chauffeur

Orlando

02/2015 - 12/2019

✉ chelo@topfloridahomes.com

☎ 407-731-7814

📍 Kissimmee 34744

## Skills

- Strong organizational skills
- Excellent teamwork
- Highly professional
- Negotiation
- Works well independently
- Client management
- Tech-Savvy
- Strategic planning
- Integrity and ethics

## Education

01/2020

**Nova Southeastern University**

Orlando

Real Estate

- Fostered relationships with community members, enhancing brand visibility and engagement.
- Promoted good customer relations and premier customer satisfaction by demonstrating friendly demeanor and can-do attitude.
- Ensured timely and safe transportation for clients, maintaining high standards of professionalism.
- Delivered exceptional customer service, fostering positive relationships with high profile clients.

### **Lexus - Service Coordinator**

Plano, TX

02/2009 - 06/2014

- Highly organized and customer-focused Service Coordinator with 5 years of experience at a Lexus dealership, specializing in providing exceptional and seamless service experiences. Skilled in optimizing service scheduling, communicating complex repairs, and fostering client loyalty through meticulous attention to detail.

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### ***LANGUAGES***

Spanish

Portuguese

English