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| Sara L. Patterson  (224-578-3420) |

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| CONTACT INFO **Eagle Mail :** [Slpatterson6012@eagle.fgcu.edu](mailto:Slpatterson6012@eagle.fgcu.edu)  **Gmail:**  [Spatterso57899@gmail.com](mailto:Spatterso57899@gmail.com)  **LEADERSHIP & COMMUNITY INVOLVEMENT:**  **Mentor – SWFL CEO Program, through FGCU** Spring 2025 Semester at FGCU   * Provide guidance and feedback to high school entrepreneurs developing real business ideas through the SWFL CEO program. * Share insights from college-level entrepreneurship coursework and personal business experience to support student growth. * Assist with pitch preparation, business plan development, and confidence-building in a peer-mentor format and at a fundraising event.   **Youth Leader – Ocean Church, Estero, FL** *April 2025 – Present*   * Serve as a mentor and spiritual guide for middle and high school students, leading discussions, prayer groups, and worship activities. * Help facilitate youth events and foster a welcoming, Christ-centered environment for growth and connection. * Support students in navigating personal challenges and developing their faith.   **Music Volunteer – Shell Point Nursing Home, The Larsen Center, Sanibel, FL** *2024 – Present*   * Volunteered weekly on the hospice floor to sing and play guitar for residents, bringing comfort through music therapy. * Created meaningful one-on-one connections with residents through compassionate conversation and active listening. |  | WORK/INTERNSHIP EXPERIENCE | |
|  | Tga – swfl premier golf, tennis, and pickleball- HEAD COACH | 2023-2025 |
|  | * Taught sports fundamentals to elementary and preschool students, fostering teamwork and fitness. * Managed group activities, enhancing participation and skill development. * Coordinated with schools and parents to ensure smooth operations. | |
| Escondido Lounge- Downtown fort myers- cocktail waitress  * Assisted with the successful launch of a new bar venue, contributing to pre-opening setup, staff training sessions, and opening-day readiness. * Established service protocols and workflows during the opening phase, ensuring smooth daily operations from day one. * Managed high-volume drink orders while maintaining accuracy, timeliness, and professionalism during peak hours. * Balanced multiple tables and bar customers, consistently meeting performance metrics for speed and service quality.  hooters, fort myers- waitress – 2021-2025 | 2024-2025 |
|  | * Built meaningful relationships with company and guests, ensuring repeat business and a positive dining experience. * Upsold menu items and delivered excellent service, consistently reaching sales targets. * Featured in the Hooters 2023 Calendar, contributing to the brand’s marketing and promotional efforts with Breast Cancer Awareness. | |
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| RELATED SKILLS  * **Social media**: I have experience managing LinkedIn and other social media platforms for personal branding and networking. * **LinkedIn Certifications**: I have completed various LinkedIn courses in business, marketing, and communication. * **Empathy & Emotional Intelligence**: I am skilled at understanding and connecting with others emotionally, which helps me build strong relationships. * **Open-Minded & Opportunistic**: I am always open to new ideas and eager to seize opportunities for growth. * **Kinesthetic Learner**: I learn best through hands-on experience and practical application of knowledge. * **Teamwork**: I work well in collaborative environments and enjoy contributing to team goals. |  | the cheesecake factory- server | 2023-2024 |
|  | * Provided excellent service in a fast-paced environment, managing multiple tables per shift. * Upsold menu items and contributed to meeting sales targets. * Assisted with opening operations, ensuring a smooth launch of the new location. | |
|  | Education | |
|  | aa degree- florida southwestern state college | 2018-2021 |
|  | * Relocated from Illinois to Florida to pursue higher education, adapting to a new academic environment. * Maintained a strong academic standing with a solid GPA throughout my studies. * Demonstrated commitment to personal and academic growth by excelling in coursework and participating in campus activities. | |
| CERTIFICATIONS  * **Previously CPR Certified in 2017-2018** * **Design Foundations: Prototyping and Manufacturing** LinkedIn | Issued Dec 2024 *Skills: Product Design* * **Product Management: Building a Product Strategy** LinkedIn | Issued Dec 2024 *Skills: Product Strategy* * **Amplify Your Critical Thinking with Generative AI** LinkedIn | Issued Nov 2024 *Skills: Critical Thinking, Artificial Intelligence for Business* * **Developing Your Emotional Intelligence** LinkedIn | Issued Nov 2024 *Skills: Emotional Intelligence* * **Leading with Empathy** LinkedIn | Issued Nov 2024 *Skills: Emotional Intelligence* * **The State of Generative AI: Images, Prompting, and Language Models** LinkedIn | Issued Nov 2024 *Skills: Conditional Image Generation, Prompt Engineering, AI Prompting, Generative AI* * **A Design Thinking Approach to Putting the Customer First** LinkedIn | Issued Oct 2024 *Skills: Customer Focused Design* * **Design Thinking: Prototyping** LinkedIn | Issued Oct 2024 *Skills: Design Thinking* * **Introduction to Mill and Lathe Operation** LinkedIn | Issued Oct 2024 *Skills: CNC Manufacturing* * **Learning 3D Printing** LinkedIn | Issued Oct 2024 *Skills: 3D Printing* * **Take a More Creative Approach to Problem-Solving** LinkedIn | Issued Oct 2024 *Skills: Creative Problem Solving* * **Certified Nursing Assistant** Harper College | Issued Sep 2017 (Expired Aug 2018) |  |
|  | florida gulf coast university – **BACHELOR OF SCIENCE – Major in Entrepreneurship** | 2021-2025 |
|  | * Transferred from Florida Southwestern State College to pursue a bachelor’s degree, initially majoring in Health Sciences. * Changed major to Entrepreneurship in 2023, focusing on business strategies, innovation, and leadership development. * Actively engaged in coursework and extracurricular activities, building a strong foundation for a career in business with a past in medical sciences. Change of major during COVID-19. * Recently graduated this Spring semester in 2025, with a degree of Bachelor of Science. | |
| William harper rainy community college – internship | 2017-2018 |
| * Enrolled as a high school senior to complete the Certified Nursing Assistant (CNA) program, gaining hands-on healthcare experience. * Developed foundational skills in patient care, medical procedures, and healthcare ethics. * Gained a strong understanding of healthcare environments, fostering a passion for the medical field. * Successfully balanced high school coursework with college-level training, demonstrating time management and dedication. | |