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| Sara L. Patterson(224-578-3420)  |

<https://www.linkedin.com/in/sara-patterson-07588a243/>

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| CONTACT INFO**Eagle Mail :** Slpatterson6012@eagle.fgcu.edu **Gmail:** Spatterso57899@gmail.com**LEADERSHIP & COMMUNITY INVOLVEMENT:****Mentor – SWFL CEO Program, through FGCU** Spring 2025 Semester at FGCU* Provide guidance and feedback to high school entrepreneurs developing real business ideas through the SWFL CEO program.
* Share insights from college-level entrepreneurship coursework and personal business experience to support student growth.
* Assist with pitch preparation, business plan development, and confidence-building in a peer-mentor format and at a fundraising event.

**Youth Leader – Ocean Church, Estero, FL***April 2025 – Present** Serve as a mentor and spiritual guide for middle and high school students, leading discussions, prayer groups, and worship activities.
* Help facilitate youth events and foster a welcoming, Christ-centered environment for growth and connection.
* Support students in navigating personal challenges and developing their faith.

**Music Volunteer – Shell Point Nursing Home, The Larsen Center, Sanibel, FL***2024 – Present** Volunteered weekly on the hospice floor to sing and play guitar for residents, bringing comfort through music therapy.
* Created meaningful one-on-one connections with residents through compassionate conversation and active listening.
 |  | WORK/INTERNSHIP EXPERIENCE |
|  | Tga – swfl premier golf, tennis, and pickleball- HEAD COACH | 2023-2025 |
|  | * Taught sports fundamentals to elementary and preschool students, fostering teamwork and fitness.
* Managed group activities, enhancing participation and skill development.
* Coordinated with schools and parents to ensure smooth operations.
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| Escondido Lounge- Downtown fort myers- cocktail waitress * Assisted with the successful launch of a new bar venue, contributing to pre-opening setup, staff training sessions, and opening-day readiness.
* Established service protocols and workflows during the opening phase, ensuring smooth daily operations from day one.
* Managed high-volume drink orders while maintaining accuracy, timeliness, and professionalism during peak hours.
* Balanced multiple tables and bar customers, consistently meeting performance metrics for speed and service quality.

hooters, fort myers- waitress – 2021-2025 | 2024-2025 |
|  | * Built meaningful relationships with company and guests, ensuring repeat business and a positive dining experience.
* Upsold menu items and delivered excellent service, consistently reaching sales targets.
* Featured in the Hooters 2023 Calendar, contributing to the brand’s marketing and promotional efforts with Breast Cancer Awareness.
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| RELATED SKILLS* **Social media**: I have experience managing LinkedIn and other social media platforms for personal branding and networking.
* **LinkedIn Certifications**: I have completed various LinkedIn courses in business, marketing, and communication.
* **Empathy & Emotional Intelligence**: I am skilled at understanding and connecting with others emotionally, which helps me build strong relationships.
* **Open-Minded & Opportunistic**: I am always open to new ideas and eager to seize opportunities for growth.
* **Kinesthetic Learner**: I learn best through hands-on experience and practical application of knowledge.
* **Teamwork**: I work well in collaborative environments and enjoy contributing to team goals.
 |  | the cheesecake factory- server | 2023-2024 |
|  | * Provided excellent service in a fast-paced environment, managing multiple tables per shift.
* Upsold menu items and contributed to meeting sales targets.
* Assisted with opening operations, ensuring a smooth launch of the new location.
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|  | Education |
|  | aa degree- florida southwestern state college | 2018-2021 |
|  | * Relocated from Illinois to Florida to pursue higher education, adapting to a new academic environment.
* Maintained a strong academic standing with a solid GPA throughout my studies.
* Demonstrated commitment to personal and academic growth by excelling in coursework and participating in campus activities.
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| CERTIFICATIONS* **Previously CPR Certified in 2017-2018**
* **Design Foundations: Prototyping and Manufacturing**LinkedIn | Issued Dec 2024*Skills: Product Design*
* **Product Management: Building a Product Strategy**LinkedIn | Issued Dec 2024*Skills: Product Strategy*
* **Amplify Your Critical Thinking with Generative AI**LinkedIn | Issued Nov 2024*Skills: Critical Thinking, Artificial Intelligence for Business*
* **Developing Your Emotional Intelligence**LinkedIn | Issued Nov 2024*Skills: Emotional Intelligence*
* **Leading with Empathy**LinkedIn | Issued Nov 2024*Skills: Emotional Intelligence*
* **The State of Generative AI: Images, Prompting, and Language Models**LinkedIn | Issued Nov 2024*Skills: Conditional Image Generation, Prompt Engineering, AI Prompting, Generative AI*
* **A Design Thinking Approach to Putting the Customer First**LinkedIn | Issued Oct 2024*Skills: Customer Focused Design*
* **Design Thinking: Prototyping**LinkedIn | Issued Oct 2024*Skills: Design Thinking*
* **Introduction to Mill and Lathe Operation**LinkedIn | Issued Oct 2024*Skills: CNC Manufacturing*
* **Learning 3D Printing**LinkedIn | Issued Oct 2024*Skills: 3D Printing*
* **Take a More Creative Approach to Problem-Solving**LinkedIn | Issued Oct 2024*Skills: Creative Problem Solving*
* **Certified Nursing Assistant**Harper College | Issued Sep 2017 (Expired Aug 2018)
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|  | florida gulf coast university –**BACHELOR OF SCIENCE – Major in Entrepreneurship** | 2021-2025 |
|  | * Transferred from Florida Southwestern State College to pursue a bachelor’s degree, initially majoring in Health Sciences.
* Changed major to Entrepreneurship in 2023, focusing on business strategies, innovation, and leadership development.
* Actively engaged in coursework and extracurricular activities, building a strong foundation for a career in business with a past in medical sciences. Change of major during COVID-19.
* Recently graduated this Spring semester in 2025, with a degree of Bachelor of Science.
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| William harper rainy community college – internship | 2017-2018 |
| * Enrolled as a high school senior to complete the Certified Nursing Assistant (CNA) program, gaining hands-on healthcare experience.
* Developed foundational skills in patient care, medical procedures, and healthcare ethics.
* Gained a strong understanding of healthcare environments, fostering a passion for the medical field.
* Successfully balanced high school coursework with college-level training, demonstrating time management and dedication.
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