

Marlo Sgro

San Diego, CA | Phone: 925-588-5494 | Email: msgro949@gmail.com

Motivated and outgoing professional with a passion for hospitality, sales, and customer engagement. I thrive in energetic environments, love connecting with people, and bring hands-on experience in vendor management, brand promotion, and event-based selling. I'm ready to help power a future with more cheers by growing brand visibility and making sure every customer interaction is a memorable one.

Core Competencies

Excellent people skills • Customer Engagement and Retention • Sales and Negotiation • Ability to remain calm in high pressure situations • Hospitality and events • Administrative Experience • Flexible Schedule • Fieldwork and Vendor collaboration • Inventory Monitoring • Hospitality Experience • Brand Ambassador • Sales Management & Handling

PROFESSIONAL EXPERIENCE

San Diego Padres

02/2025–Present

50/50 Raffle Ticket Seller

- Actively sell, handle, and distribute 50/50 raffle tickets within Petco Park at either a stationary kiosk, or as a roaming sales representative, during and prior to Padres games.
- Consistently exceeded sales goals through persuasive communication and friendly rapport
- Promoted the program confidently to a wide audience, contributing to event excitement.

Scenic Place Peonies

06/2024–08/2024

Seasonal Flower Farmer

- Planting duties: assisting with the seeding of trays to transplanting of seedlings, plants and bulbs, all done by hand or the use of a hand planter.
- Miscellaneous field work includes fertilizing, netting, mulching, assisting with irrigation drip tape, overhead and direct watering, pest and disease management.
- Processed flower orders for nationwide shipping, handling packaging, labeling, and customer communication with care and precision to ensure quality and satisfaction.

JCC East Bay

08/2023–06/2024

Lead Teacher

- Overseeing daily lesson plans and activities that focus on developing children's social and motor skills.
- Preparing learning materials and equipment, such as books, arts and crafts, stationary, and other supplies as needed.
- Interacting with children to provide guidance, emotional support, and motivation to complete tasks

Gan Ilan Preschool

11/2019–07/2023

Assistant Teacher

- Maintain a clean, safe, and organized environment for children to learn and grow, to promote trust and security for children.
- Assist teachers in the development and delivery of weekly lessons plans based on curriculum outline.
- Assist in preparing materials, classroom arrangement and schedule for daily class activities in advance.

EdVenture Partners

05/2022–08/2022

Administrative Travel Assistant

- Coordinated international travel arrangements for 50+ university students and faculty for a U.S. Department of State European initiative.
- Organized flight bookings, accommodations, and itineraries while maintaining detailed financial records using Microsoft Excel.
- Successfully executed travel plans with 100% itinerary accuracy, saving 20% of the budget through proactive cost-saving measures by negotiating discounts with vendors, consolidating bookings, and avoiding last-minute changes, ultimately reducing the overall travel budget without compromising quality or comfort for students and faculty.

EDUCATION

University of California, Santa Cruz Bachelor of Arts in Sociology and Anthropology
University of California, Los Angeles Early Childhood Education