



Quran Hinson

6 ivy court apt D

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Gabe's Gabriel Brothers, Fairless Hills PA — Store manager

Sep 2018 - PRESENT

- Organized meetings for up to 50 staff members to discuss upcoming promotions, key strategies and tasks.
- Optimized store displays and appearance via strategic merchandising.
- Designed displays to deliver interactive, engaging and memorable store experiences for shoppers.
- Executed in-season pricing strategies, promotions and markdowns to reach financial targets.
- Developed innovative and creative merchandise displays to drive point-of-sale purchases.
- Conducted weekly walk-throughs with District directors, Store managers and Fashion coordinators to discuss interior visual displays and store window presentation.
- Developed productive relationships with key account holders.
- Drove sales growth in the Homes, and Apparel area.

Gabe's Cont..

Traveling manager

- Planning schedules: Preparing daily work schedules and assigning specific duties
- Directing operations: Coordinating and supervising employees in sales, account management, delivery, and daily store operations

Training Manager

- Training employees: Teaching employees about store operations, product information, job requirements, and safety
- Managing the employee onboarding process
- Providing career development support

Store opening team

- Working on planograms
- Merchandising

Assistant store manager/ Merchandising

- Customer service: Responding to customer complaints and issues, and ensuring customers are happy with their service
- Creating sales goals and strategies to improve sales

- Opening and closing the store, and depositing cash into the bank or safe

Rally house Deptford NJ - Store manager
June 2023 -Nov 2024

- Recruiting, training, and supervising employees
- Overseeing day-to-day tasks
- Managing budgets and stock
- Providing feedback, coaching, and performance evaluations

AWARDS

- Honoree of World history, Geometry
- Honor Roll 4 years
- Completed AP course in english comp

Degree

- Associates Degree in public relations

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