

# Trevor Scott



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**Experienced beverage professional with a background in marketing and 6+ years in luxury hospitality and bar management. Proficient in upselling, client relations, and developing innovative beverage programs to boost revenue. Recognized for brand knowledge, promoting premium spirits, and delivering exceptional guest experiences. Seeking to transition into liquor sales to showcase high-end brands with passion and expertise.**

## Certifications

- ServSafe Alcohol Certified
- TIPS Certified

## Work History

### Bartender

*Four Seasons Hotels & Resorts, Atlanta, GA* *February 2024 - Current*

- Delivered elevated service in a five-star setting, representing luxury liquor brands with authority.
- Developed custom cocktail menus for events, increasing guest engagement and premium product visibility.
- Participated in leadership programs and industry competitions, building brand ambassadorship skills.

### Mixologist

*Ford Fry Restaurants (Marcel Steakhouse), Atlanta, GA* *September 2023 - March 2024*

- Created and executed seasonal cocktail programs that boosted beverage sales by 15%.
- Collaborated with executive chefs to align drink pairings with high-end dining experiences.

### Craft Cocktail Bartender

*Waldorf Astoria Buckhead, Atlanta, GA* *June 2022 - August 2023*

- Specialized in spirit education, pairing, and upselling high-margin products.
- Maintained deep knowledge of wine, spirits, and industry trends to advise guests confidently.

### Bartender

## Skills

- Sales & Upselling Strategies
- Client Relationship Building
- Product Knowledge (Wine, Spirits, Mixology)
- Event Execution & Promotion
- Inventory & Ordering Management
- Staff Leadership & Training
- High-Volume Service
- Cocktail Design & Presentation

## Websites, Portfolios, Profiles

- <https://www.linkedin.com/in/trevor-scott-738831aa>

*Red Phone Booth, Atlanta, GA*

*August 2021 - May  
2023*

- Partnered cigars with premium spirits, offering curated luxury experiences.
- Contributed to a new location opening and marketing initiatives.

### **Front of House Manager**

*Ten Bistro, Norcross, GA*

*September 2020 -  
August 2021*

- Managed daily FOH operations, staff hiring, training, and scheduling.
- Improved guest retention by 20% through service enhancements and team development.

### **Shift Lead Barista**

*Starbucks, Milledgeville, GA*

*October 2018 - June  
2020*

- Led a team in a fast-paced retail environment; focused on product promotion and customer satisfaction.
- Managed inventory, cash handling, and trained new hires.

## **Education**

Marketing

January 2019

Georgia College & State University

-Member of Pi Kappa Alpha

High School Diploma

January 2017

Norcross High School