



# KEVIN HUTCHINSON

 470-923-0325

 [kevinhutchinsonfilm@gmail.com](mailto:kevinhutchinsonfilm@gmail.com)

 Atlanta, GA

## Career Objective

- Seeking to enhance my experience in the industry of sales, technology, and business
- As a former college athlete, I aim to bring many transferable skills from the field to the workplace: teamwork, determination, resilience, collaboration, and time management
- Show that technology and business are two pivotal aspects of the world, and together, make a vital difference to our everyday lives

## Experience

### **SALES & MARKETING - August 2022 - March 2023**

Show ATL LLC. Marietta, GA

- Negotiated deals to achieve sales goals
- Exceeded sales targets consistently
- Cultivated enduring client loyalty
- Demonstrated deep product knowledge
- Collaborated with teams to support sales initiatives

### **MUSICIAN AND LYRICIST - PRESENT**

- Actively producing music compilations
- Marketing and promoting my music
- Performing at venues

### **HOSPITALITY & RETAIL POSITIONS - PRESENT**

Various Restaurants in Midtown Atlanta

- Waiter
- Bartender
- Inventory control

## Education

### **BACHELOR OF ARTS DEGREE**

**FILM AND MEDIA** Lafayette College 2020

### **Relevant Coursework**

- Storyboarding
- Screenwriting
- Moving and Digital Images

### **Extracurricular Activities**

- NCAA Football Lafayette Leopards
- Music Composition

## Skills

- Build relationships and deliver results in a multi-purpose environment  
Ex. Collaborated with sales teams at Show ATL LLC to boost sales through innovative ideas and strategies.
- Quickly learn, understand, and work with ascending technologies, methodologies, and solutions in the cloud/IT/Security technology space  
Ex. Google Cloud Industry Certification in progress
- Adobe Suite: Google:
  - Premiere - Doc
  - Creator - Slides
  - Illustrator - Sheets
  - Photoshop - Meet