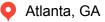
KEVIN HUTCHINSON

470-923-0325

kevinhutchinsonfilm@gmail.com



Career Objective

Seeking to enhance my experience in the industry of sales, technology, and business

 \square

- As a former college athlete, I aim to bring many transferable skills from the field to the workplace: teamwork, determination, resilience, collaboration, and time management
- Show that technology and business are two pivotal aspects of the world, and together, make a vital difference to our everyday lives

Experience

SALES & MARKETING - August 2022 - March 2023

Show ATL LLC. Marietta, GA

- Negotiated deals to achieve sales goals •
- Exceeded sales targets consistently •
- Cultivated enduring client loyalty •
- Demonstrated deep product knowledge •
- Collaborated with teams to support sales • initiatives

MUSICIAN AND LYRICIST - PRESENT

- Actively producing music • compilations
- Marketing and promoting my music
- Performing at venues

HOSPITALITY & RETAIL POSITIONS - PRESENT

Various Restaurants in Midtown Atlanta

- Waiter
- Bartender
- Inventory control

Education

BACHELOR OF ARTS DEGREE FILM AND MEDIA Lafayette College 2020

Relevant Coursework

- Storyboarding
- Screenwriting
- Moving and Digital Images

Extracurricular Activities

- NCAA Football Lafayette Leopards
- **Music Composition**

Skills

- Build relationships and deliver results in a multi-purpose environment Ex. Collaborated with sales teams at Show ATL LLC to boost sales through innovative ideas and strategies.
- Quickly learn, understand, and work with ascending technologies, methodologies, and solutions in the cloud/IT/Security technology space

Ex. Google Cloud Industry Certification in progress

Adobe Suite: Google: -Premiere

-Creator

- Doc
- Slides
- -Illustrator - Sheets
- -Photoshop - Meet