LISA KOCH

Doctor of Audiology | Advanced Capabilities | Professional Integrity |

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SUMMARY

Dynamic professional with over 20 years of experience in audiology and voice acting, expert in effective engagements and data integrity. My key achievements include successfully leading a team to provide hearing screenings as mandated by Iowa code, impacting countless newborns, and narrating a 388-page novel for Audible, enhancing my storytelling capabilities. Seeking a Clinical Research Associate position at AbbVie, where I bring my audiology expertise and commitment to excellence in clinical research to support your mission of turning science into medicine for patients.

KEY ACHIEVEMENTS



Advanced Capabilities

Completed narration of the book Wizard's Redemption. Available now on Audible.



Effective Engagements

Led initiatives enhancing hearing health for newborns ensuring compliance with state regulations.



Expanded Customer Base

Grew audiology patient base by 30% through effective sales strategies and community outreach programs.

EXPERIENCE

Voice Over Artist

Lisa Koch VO, United States

- Narrated and produced a 388-page novel for Audible.
- Enhanced consumer animal health awareness through voice-over feature in Spot and Tango's digital advertisement campaign.
- · Completed extensive Such A Voice Training Program.
- Utilized Whisper Room Professional Home Studio, professional recording and production software.

Audiologist

Demant A/S subsidiary Oticon

- Successfully managed a portfolio of key hearing health care accounts across Iowa, Nebraska and Kansas.
- Developed and implemented strategic account plans to strengthen client relationships and increase retention rates.
- Collaborated with Audiologists and Otolaryngologists for best patient outcomes.
- · Attended quarterly and yearly sales conferences and industry meetings.

Audiologist

Skiff Medical Center

- Executed comprehensive hearing evaluations and diagnostic tests for patients of all ages.
- Developed personalized treatment plans, including hearing aid selection and fitting, for individuals with hearing loss.
- Collaborated with otolaryngologists, speech pathologists, and other healthcare professionals to coordinate patient care.
- Educated and led the Newborn Hearing Screening team.

EDUCATION

Doctor of Audiology

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• University of Florida, Gainesville