

Dustin Nurdel

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ABOUT

With a background in biology and a strong foundation in customer service, I'm driven to pursue a career in medical sales. I'm passionate about the intersection of medicine and business, and eager to contribute to the field following my graduation from The University of Texas at Austin.

EDUCATION

The University of Texas at Austin

2022-2025

Bachelor of Science in Human Biology, Business Minor, Pre-Health Profession Certificate

INDEPENDENT SALES EXPERIENCE

Online Clothing Resale Business (Depop, Grailed, eBay, In-Person) — *Owner & Sole Operator; Remote / Various Locations* **2017 – Present**

- Run a profitable online resale vintage/resale clothing business since 2017, managing all aspects independently, including sourcing, inventory, customer service, pricing, shipping, and negotiation.
- Sourced products from thrift stores, flea markets, and trades, using trend forecasting and market research for profitable inventory. Created engaging listings with professional photos and descriptions for maximum visibility on various online marketplace platforms.

EXPERIENCE

Austin F.C. (Q2 Stadium) - *Guest Services Representative*; Austin, TX

March 2025 - Present

- Providing high-quality customer service as a frontline representative for Austin FC, ensuring a safe and lively stadium experience.
- Addressing guest inquiries, resolving issues, and collaborating with operations and security teams to facilitate a positive atmosphere.

Eye to Eye Care - *Customer Service & Eyewear Sales*; Highlands Ranch, CO

May 2024 - August 2024

- Assisted with patient check-ins, scheduling, and selecting suitable eyewear, strengthening customer relations and sales strategies
- Collaborated with optometrist to facilitate patient flow, explain insurance coverage, and ensure compliance with healthcare protocols
- Observed clinical procedures and patient consultations under optometrists gaining insight into medical practice management and patient care

Villas on Rio - *Leasing Agent*; Austin, TX

May 2023 - December 2023

- Conducted property tours, communicated leasing options, and guided prospective residents through application processes
- Converted over 100 leads into single leases through my on-site tours and strong rapport
- Performed on site repairs, painting, and basic plumbing, ensuring spaces were kept at a high standard of quality

LEADERSHIP EXPERIENCE AND ACTIVITIES

Pi Kappa Alpha - Beta Mu Chapter at The *University of Texas at Austin*

- Assisted in planning philanthropic, rushing, and social events, strengthening event coordination and teamwork skills

University of Texas Pre-Dental Society

- Built connections with pre-health peers and faculty, gaining exposure to career development resources in dentistry.

RELEVANT COURSEWORK

Biology: Genetics, Evolution, Microbiology

Business: Introductory Accounting, Management, Business Law

Pre-Dental: Organic Chemistry, Human Anatomy, Nutrition

ADDITIONAL INFORMATION

Skills: Customer Service, Sales, Communication, Teamwork, Creative & Digital Media, Maintenance, MS Office

Interests: Healthcare & Medical Innovations, Coaching, Fashion, Video Editing, Videography, DIY Projects