Sarah Finnegan

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Profile

Former professional dancer with experience in Medical Sales, combining creativity with strategic thinking. Proven ability to engage diverse audiences and build relationships through effective communication. Resultsdriven with a history of exceeding sales targets and promoting teamwork. Passionate about using diverse experiences to contribute to innovation in the medical field.

Education

Texas A&M University- Commerce

Master of Science in Psychology January 2024- May 2025

Texas A&M University- Commerce

Bachelor of Science in General Business 2018-2022

Clubs and Organizations

Chi Omega Sorority | 2018-2022 Lion Dance Team | 2018-2022 TAMUC Fitness Instructor | 2019-2020

Skills

- Interpersonal Skills
- Active Listening
- CRM Proficiency
- Product Knowledge
- Market Research

Professional Experience

GoSharps

Medical Sales Representative | September 2022- May 2023

- Actively sought out leads to expand client base and increase sales opportunities within the healthcare sector.
- Regularly communicated with leads and maintained communication with existing accounts to provide updates, address inquiries promptly, and nurture relationships effectively.
- Continuously pursued education on the medical devices being sold and stayed informed on industry advancements and changes.

U Med Spa

Medical Assistant | February 2024- Present

- Assisted a healthcare provider in charting patient information and retrieving medications as needed, ensuring smooth and efficient medical support during clinical procedures.
- Interacted closely with healthcare providers to facilitate efficient patient care and support in medical settings.
- Supported medical assessments of patients to aid in their healthcare management and treatment plans.

Frisco Fighters

Professional Dancer and Brand Ambassador | Dec 2020- June 2023

- Contributed to representing and promoting a team as a dancer and brand ambassador in the IFL (Indoor Football League), engaging fans through performances and public appearances.
 Played a key role in enhancing the team's visibility and community outreach efforts.
- Maintained punctuality and consistently performed at a high standard, adhering to call times with dedication and reliability.

Personal Experience

- Completed an internship at an oil and gas company in college.
 Involved mastering tasks such as entering financial data accurately and keeping detailed records.
- Worked as a beverage cart attendant at Stonebriar Country Club for two years. This role offered valuable lessons in customer service, teamwork, and sales techniques.