

Brandon V. Drago
255 N Bracken Fern Ln
Southern Pines, NC 28387
Cell: (410) 627-9202
Email: bvdrago@gmail.com

OBJECTIVE: Results-driven sales professional with a passion for real estate and a proven track record in customer service and relationship-building. Adept at understanding client needs, providing tailored housing solutions, and driving sales growth. Seeking to leverage my skills in a corporate setting.

SKILLS

- Administrative Leadership
- Proficient in Mac OS, iOS, Watch OS, Microsoft Suites, AMSI, Knock, CoreLogic, RentPayment, LuxerOne, Conservice, MyKarma, InContact, AppFolio, ButterflyMX, Xtime, Parcel Pending, ARC, and RealPage
- Creative and Adaptable
- Sale and Rental Record keeping
- Grounds and Facility Inspection
- Data Entry
- Local and State Laws/Housing Relations
- Attending/Sponsor Corporate events with Executives/CEOs
- Background Checks
- Adobe Creative Suites
- Communication Skills with all levels of organization
- Marketing/Sales
- Blogging
- Complex Problem Solving/Customer Relations
- Employee Motivation and Guidance
- Multitasking and Prioritization
- Property Showing
- Proficient in speaking with Executives
- New Development/Lease-ups
- Apply open credits, POs, rent to proper accounts

PROFESSIONAL HISTORY

TRG Management, Raleigh, NC <i>New Development Leasing Agent</i>	January 2025 - Present
The Breeden Company, Virginia Beach, VA <i>New Development Assistant Property Manager</i>	June 2024 - January 2025
The Breeden Company, Virginia Beach, VA <i>New Development Division Leasing Agent</i>	January 2023 - June 2024
The Breeden Company, Virginia Beach, VA <i>Leasing Agent</i>	October 2021 - January 2023
MileOne Autogroup, Virginia Beach, VA <i>Receptionist/CiC Agent</i>	October 2020 - October 2021
Elements of Style Salon, Eldersburg, MD <i>Receptionist</i>	June 2018 – July 2020

EDUCATION / INTERNSHIP

Howard Community College, Columbia, MD <i>August 2016- 2018</i> <ul style="list-style-type: none">• Graphic and Interactive Design Major	Liberty High School, Eldersburg, MD <i>August 2012- June 2016</i> <ul style="list-style-type: none">• High School Diploma
Carroll County Career and Technology Center, Westminster, MD <i>January 2015 – June 2015</i>	<ul style="list-style-type: none">• Print Production, Certificate of Completion

Awards/Accomplishments:

*MHN National Leasing Agent of the Year 2024

*During the Lease up for the Lofts at Front Street we were given a task to get 90 leases in 90 days and I succeeded this goal in 60 days. Due to this accomplishment of Executive team awarded me a \$5,000 check as this property was our first COVID property that struggled to gain traction

Award Nominations:

The Marq

*Community of the Year 2022
*Best Curb Appeal 2022

The Lofts at Front Street

*Community of the Year 2023
*Best Amenity Package 2023
*Best Model 2023

References:

Jamie Kane

VP of New Development/Mentor
757-297-4044

Ivonne McNeese

Property Manager/Mentor
757-450-0796

Krystina Curry

Level 4A Stylist at Elements of Style &
CEO / Mentor
443-340-2279
krystina725@gmail.com