# **ZABEER AZAM**

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My name is Zabeer Azam. I am a Marketing major at the University of Illinois Chicago, specializing in Data-Driven Marketing. Previously, I pursued Fine Arts at the College of DuPage, but my passion for creativity—combined with handson experience in a small business—led me to pivot to marketing. Now, I am eager to apply both my analytical and creative skills to help businesses make strategic decisions. I would be grateful to have the opportunity to bring this unique perspective to your team as an intern.

#### **EDUCATION**

# University of Illinois Chicago | College of Business Administration

Bachelor of Marketing / Concentration in Data Driven Marketing/ GPA: 3.56

September 2024 – May 2026

• Relevant Coursework: Quantitative Marketing, Consumer Behavior, Managerial Accounting, Branding, Market Research, Intro to Organizations, Business Calculus, Business Communication

## College of DuPage | (Transferred out)

Bachelor of Marketing / Switched from Bachelor of Fine Arts/ GPA: 3.70

September 2021 - May 2024

• **Relevant Coursework:** Financial Accounting, Computer Systems, Microeconomics, Macroeconomics, Finite Mathematics, Introduction to Marketing, Drawing, Art and Nature

#### WORK EXPERIENCE

#### Arts on Fire - Fox Valley | Naperville, Illinois

Sales Associate / Pottery Instructor

May 2022 - September 2024

- Developed and executed product merchandising strategies, boosting visibility and contributing to a 10% sales increase.
- **Instructed and guided customers through pottery projects**, fostering creativity and ensuring a memorable experience by providing personalized advice and support.
- Assisted in store marketing initiatives, including creating in-store signage, promoting special events, and designing visually appealing displays to attract and retain customers.
- Oversaw and organized shipments, ensuring accurate inventory tracking, timely stocking of products, and maintaining a well-organized backroom to support operational efficiency.

# Freelance | Naperville, Illinois

Elderly Caretaker

October 2021 - June 2023

- **Provided compassionate companionship**, engaging clients in meaningful conversations, recreational activities, and emotional support to improve their overall wellbeing and quality of life.
- Maintained a clean and organized living space, performing housekeeping tasks such as laundry, gardening, dusting, and sanitizing to promote a healthy and welcoming home.

# LEADERSHIP

#### SPECTRUM | UIC Mental Health and Identity Affinity Group

Vice President

October 2024 - Current

- Used graphic design tools (e.g. Canva, Adobe Spark) to create visually engaging promotional materials, including posters, flyers, email newsletters, and digital assets to capture attention and communicate event details clearly.
- Conducted program evaluations, analyzing data to assess the effectiveness of events and initiatives, and using insights to inform future planning.
- Led community outreach efforts, building personal relationships with students, faculty, and external organizations to expand SPECTRUM's network and impact.

### **SKILLS**

- Computer: Adobe Creative Suit, Adobe Analytics, Microsoft Office Certified
- Marketing Skills: Data-Driven Decision Making, A/B Testing, Visual Art, (Digital Art and Design), Brand Marketing, Social Media Marketing (Instagram, Twitter, Depop, Etsy), Market Research, Brand Strategy, Brainstorming
- Soft Skills: Communication, Creativity, Attention to Detail, Customer Service