BIANCA SIMPSON

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EDUCATION

Louisiana State University - Graduated May 2023

BSc in Marketing & Political Science - Academic Scholars Award | Tiger Nation Recipient Relevant Courses - FINANCE | MARKETING| MANAGEMENT| ACCOUNTING | BUSINESS LAW | ECONOMICS

S U M M A R Y

Digital marketing analyst with experience in brand strategy, trend forecasting, and data-driven campaign optimization. Passionate about leveraging analytics to drive engagement, enhance consumer experiences, and develop innovative marketing solutions. Looking to apply my expertise in marketing, PR, and business strategy to contribute to forwardthinking companies.

<u>E X P E R I E N C E</u>

Project & Operations Manager | Formula Vision Agency

- Optimized marketing campaigns through performance data analysis and led brand positioning strategies and competitive analysis. Oversaw social media marketing and content strategy and managed vendor relations, budgets, and project planning
- Conducted in-depth market research and competitor analysis, which led to a 25% increase in customer engagement by improving brand differentiation and targeted marketing strategies
- Styled high-profile celebrity clients while curating luxury designer pieces, fostering strategic relationships

Analyst Intern | I Keep It Classic Media

- Developed detailed political research reports that enhanced campaign targeting accuracy by 28%, providing in-depth insights into voter demographics and behavioral trends
- Conducted extensive data analysis on polling statistics and voter engagement metrics, leading to more precise and data-backed political strategies

Fashion PR Intern | CLD Style PR

- Oversaw media outreach efforts that expanded brand exposure by 40%, utilizing targeted influencer partnerships and digital PR campaigns to drive visibility. Monitored and optimized campaign performance, leading to a 25% increase in influencer engagement and media placements. Measured campaign ROI
- Used Google Analytics and SEO tools to track campaign performance and Adobe InDesign to design press releases

Data Analyst | MST LLC

• Streamlined reporting processes and improved data accessibility, increasing reporting efficiency by 50%. Conducted in-depth digital market research, resulting in a 15% boost in advertising ROI by optimizing targeting strategies

PROJECTS

CEO & Fashion Stylist | SYRE STYLES

• Strategize client rebrand campaigns that leveraged consumer engagement data to increase brand awareness, resulting in 820K TikTok views and a 50% rise in customer interactions

CEO | Syre Jewels

- Built and scaled an e-commerce business, increasing revenue by 60% over two years. Developed and executed a social media strategy, improving engagement rates by 45%
- Designed reporting tools to track sales growth and customer retention metrics. I also launched targeted digital marketing campaigns that boosted conversion rates by 25%

CERTIFICATIONS & SKILLS

IBM Data Analyst | Google Data Analytics

- Technical Skills: SQL, Python, Adobe Suite, Tableau, Microsoft Office, Canva, Market & Consumer Research
- Marketing & Analytics: SEO/SEM, Google Analytics, Data Research, Paid Social Campaigns
- Business & Strategy: Project Management, Trend Forecasting, Brand Strategy
- Communications: PR Outreach, Email & Content Marketing

November 2023 - May 2024

May 2022 - October 2023

Mav 2024 - June 2024

Julv 2024 - December 2024

12/2023 - Present

03/2021 - Present