

Arinze Osili

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PROFESSIONAL EXPERIENCE

Boston Consulting Group

Consultant

Chicago, IL

August 2024 – Present

- Promoted to Consultant at fastest timeframe of 24 months due to outstanding performance
- Nominated to be Associate Recruiting Specialist for Chicago office, helping to manage 3,000 yearly applicants

Selected case experience: Consumer and Travel & Tourism

- *Major US Airline:* Cost saving diagnostic for EVP of department within major US airline
 - Identified \$50M savings opportunity in one month diagnostic of department, conducting historical analysis of resource utilization, external benchmarking, and 1:1s discussions with client leaders
 - Managed client relationship with VPs and MDs across divisions, including leading 10+ senior meetings in 3-week span to detail areas of opportunity and deliberate diagnostic findings
 - Assessed pilot training plan, locating \$10M+ in savings through adjustments to recurring pilot training schedule and improvements to pilot training resource utilization
 - Created operation plan detailing 8 “quick-win” next steps for EVP to implement, and recommended org structure to run optimized department
- *Multi-National Restaurant Chain:* Supply Chain (SC) strategy for leading restaurant chain
 - Built three-pronged SC strategy in 5 weeks, detailing 5+ additional roles required as production migrates from China, determining ~10 indicators to leverage to monitor ongoing risk to SC, and set of key innovation tools to employ to stay ahead of emerging supply chain and consumer trends
 - Led 25 calls with SVPs & VPs across corporations leading in supply chain and innovation, detailing resources required across production sites and best practices in building resiliency in operations
 - Designed model to determine SC FTE needs across new production facilities, identifying key resourcing drivers across functions, and consolidating resourcing approaches from three industry peers and accounting for historical client resourcing needs when they had launched new production sites

Boston Consulting Group

Associate

Chicago, IL

August 2022 – August 2024

Selected case experience: Consumer and Travel & Tourism

- *Multi-National Restaurant Chain:* Developed 5-year strategy to grow global delivery business by \$600M, through creation of a model to analyze historical ROI, assess growth opportunity, and forecast impact of deployment of key tech and marketing investments across markets
- *Multi-National Restaurant Chain:* Built bottoms-up digital strategy for CEO to present at investor day, outlining 8 core initiatives to grow loyalty program and deliver ~3M customers and \$750M in incremental revenue
- *Multi-National Restaurant Chain:* Designed governance model to support digital initiative funding, including reporting structure and processes for approval of new funds, and steps required to implement governance model
- *Major International Airline:* Outlined incremental \$10M profit opportunity through targeted expansion of route network into nearby regions, focusing on markets with close alignment to current customer base
- *Internal BCG case (Future of Fast-Moving Consumer Goods):* Built company-wide excel tool to quickly assess Total Shareholder Return (TSR) by industry and company, enabling consulting teams to identify high and low performers efficiently, and significantly reducing research and analysis time for case teams.
- *Major US Airline:* Crafted 3 year tech implementation roadmap for VP of Technology within division of airline, detailing specific tech requirements by year as airline’s fleet count and network grows

EDUCATION

Purdue University – Krannert School of Management

Bachelor of Science in Finance

West Lafayette, IN

August 2018 - May 2022

- Awards / Honors: Purdue Honors College, Nominated to Purdue Mortar Board by faculty, Dean’s List, Purdue Black Caucus Award, Runner Up in the Kelley National Case Competition
- Leadership and Involvement: American Airlines Revenue Management Mentorship Program, VP Society of Minority Managers, Goldman Sachs Undergraduate Camp, Morgan Stanley Freshman Enhancement Program
- Internships: Boston Consulting Group Summer Associate, United Technologies Finance Intern

SKILLS & INTERESTS

- Skills: Proficient in Excel and PowerPoint
- Hobbies: Sports, film, aviation and travel, bowling (All-state bowler in High School)