

# PATRICK J. DESMOND

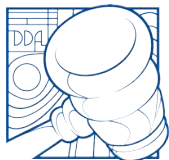
1210 S. Indiana Avenue, Unit 3406 Chicago, IL 60605  
530.598.6080 [patrick@desmondauctions.com](mailto:patrick@desmondauctions.com)



## Key Skills

Extensive Experience in Benefit Auctioneering, Project Identification, Coordination and Implementation as Well as Writing, Producing and Event Production.

- Professional Auctioneer
- Benefit Auction Specialist Designee
- Administrative and Supervisory Experience
- Proficient in Identifying and Implementing Collaborative Projects
- Writing, Budgeting And Production Experience
- Extensive Event Management Expertise



DESMOND'S  
DYNAMIC  
AUCTIONS

**2020 – PRESENT      DESMOND'S DYNAMIC AUCTIONS, FOUNDER & AUCTIONEER**  
Professional fundraising auctioneer specializing in assisting non-profits with raising funds to support their efforts. Expertise in auction prep, event planning, auctioneering, and complimentary methods for raising funds Professional Emcee and event host.



**2005 – PRESENT      NORTHERN CALIFORNIA RESOURCE CENTER, FORT JONES, CA  
PROJECT COORDINATOR**  
Lead the private, non-profit organization with managerial and project support. Accomplishments include securing in excess of one million dollars in grant funding for natural resource projects in Northern California. Presented and secured project funding to the Resource Advisory Council (USFS), assisted in founding, forming and operating nine fire safe councils, the Siskiyou Biomass Utilization Group and the National Institute for the Elimination of Catastrophic Wildfire.

RESOURCE  
MANAGEMENT

**2005 – PRESENT      RESOURCE MANAGEMENT, FORT JONES, CA  
VICE-PRESIDENT**  
Responsible for identifying opportunities, generating business and increasing sales for natural resources consulting firm focused on providing services to corporations, non-profit organizations and government agencies. Provide managerial and administrative support including web page development, contract review, contract writing, strategic planning and professional writing. Professional grant writer, consultant and instructor familiar with public and private financing programs. Provide professional services to organizations seeking project management, grant writing and strategic planning.



**2014 - PRESENT      JEFFERSON STATE FLIXX FEST, FORT JONES, CA  
FOUNDER & EVENT DIRECTOR**

Managing Event Director for the Jefferson State FLIXX FEST. Responsible for all event operations including staffing, volunteers, publications, ticketing and publicity. Spear-headed the development and design of this four day, sixty film festival designed to attract television and film production to the underserved communities of Siskiyou County,



**2014 – 2018      PAT DESMOND AND THE SPORTS FEED  
FOUNDER AND HOST, SATURDAYS, 6 PM TO 8 PM, KMYC 1410 AM**

Weekly sports talk call in show

**2002–2006 DESMOND ENTERPRISES, YREKA, CA      OWNER**

Booked, negotiated and produced corporate events for clients throughout Lake Tahoe. Responsible for account management, sales, client relationships, contract negotiations, hotel, venue and entertainment bookings. Supervised staff, generated invoices and maintained relationships with hotel, vendors and contractors. Also, serviced clients in need of grant research and writing including fire safe councils, watershed restoration and local fire companies.

**2001–2002 PACIFIC AGENDA, SAN FRANCISCO, CA      ACCOUNT EXECUTIVE**

Booked and produced corporate events for clients throughout San Francisco. Responsible for account management, hotel, venue and entertainment bookings.

**2000–2001 EDLEN ELECTRICAL, S. SAN FRANCISCO, CA      GENERAL MANAGER**

Responsible for overseeing operations including employee supervision, union relations, client and facility relations for utility services to the special event industry. Worked with corporate customers to insure proper installation of special event utilities.

**1999–2000 SAN FRANCISCO CITY HALL, SAN FRANCISCO, CA      DEPUTY BUILDING MGR.**

Responsible for overseeing special event operations including inauguration of Mayor Willie Brown, San Francisco Opera's Black & White Ball and multiple special events. Established and implemented facility asset inventory registration and tracking system, administered multiple vendor catering contracts and coordinated with San Francisco Sheriff's Office to maintain a safe and secure venue. City Hall is a 500,000 sq. ft. facility that includes 52 meeting rooms and can house gala events for up to 5,000 people.

**1996-1999 SAN MATEO EXPO CENTER, SAN MATEO, CA      EVENT COORDINATOR**

Responsible for event planning and coordination for over 300 events annually including the San Mateo County Fair & Floral Fiesta, the Annual Sportsmen's Expo, the San Mateo Kennel Club Dog Show and the Hillsborough Antique Show. Responsibilities included meeting client needs, contract interpretation and implementation, supervision of parking, security and admissions. Served as Director of Operations for the annual fair.

**1996 OLYMPIC GAMES, ATLANTA, GA****SECTOR COORDINATOR**

Selected to provide event coordination and crowd management services for multi-national event. Duties included crowd control planning and implementation. Coordinated with local law enforcement and federal authorities to adjust systems in response to the violent attack on Centennial Park.

**1993-1996 COW PALACE, SAN FRANCISCO, CA****EVENT COORDINATOR**

1-A District Agricultural Association, a State agency with oversight from the California Department of Food and Agriculture's Division of Fairs and Expositions. Responsible for event planning and implementation including supervision of parking, security and ushers. Served as primary contact for event day clients and the public. Developed and administered the Western Market shopping area at the Grand National Rodeo, Horse and Stock Show. Coordinated with the California Cattlewomen's Association to design and implement the Cow Palace "Ag in the Classroom" School Tours program.

## Service

- Chair, Sacramento Darwin Day, 2017 - Present
- Event Booker, Roseville Theater Arts Academy, 2010 - 2017
- Volunteer Crossing Guard, Catherine Gates Elementary School, 2009 - 2013
- Board Member, Siskiyou County Opportunity Center 2002 - 2004
- Volunteer Project Leader, Siskiyou Golden Fair, Junior Fair Board, 2006
- Board Member, Siskiyou Family YMCA, 2003 - 2006
- Chair, Quartz Valley Area Fire Safe Council, 2004 - 2009

## Education and Professional Development

**1993 CALIFORNIA STATE UNIVERSITY, SAN FRANCISCO, CA**

Bachelor of Arts, Recreation & Leisure Studies.

Graduate of the Year, Recreation & Leisure Studies

- Outstanding Alumnus For Contributions To The Recreation, Park & Leisure Profession, San Francisco State University, 1997

**1991 LAKE TAHOE COMMUNITY COLLEGE, SOUTH LAKE TAHOE, CA**

Associate of Arts, Humanities; Associate of Arts, Social Sciences

**2017 MISSOURI AUCTION SCHOOL, ST. LOUIS, MO**

Graduate

**2019 BENEFIT AUCTION SPECIALIST DESIGNATION**

Graduate

**1998 IAAM, PUBLIC ASSEMBLY FACILITY MANAGEMENT SCHOOL, WHEELING, WV**

Graduate