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# MAKAYLA COMPTON

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## Summary

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Proven customer service specialist with background in high-end retail environments. Possess strong knowledge of product features, benefits and selling techniques which have consistently contributed to sales growth. Skilled in building long-term customer relationships, coupled with ability to handle multiple tasks simultaneously while maintaining high level of service standards. Demonstrated commitment to meeting and exceeding sales targets by leveraging communication skills and product knowledge.

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## Skills

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- Customer-focused
  - Problem-Solving
  - Issue Resolution
  - Team Building and Leadership
  - Decision-Making
  - Meticulous attention to detail
  - Microsoft Outlook
  - MS Office proficiency
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## Experience

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**Specialty Sales Associate** **04/2024 to Current**  
**Peachtree , GA**  
**Target**

- Provided exceptional customer service by greeting customers in a friendly, knowledgeable manner.
- Maintained product displays, restocked shelves, and rotated stock as needed.
- Greeted customers entering the store warmly while offering assistance throughout their visit.
- Demonstrated expertise of products by providing detailed information on product features and benefits.

**Assistant Teacher** **08/2023 to 04/2024**  
**Peachtree, GA**  
**Parker Chase Preschool**

- Led and managed various small group activities.
- Collaborated with other staff members to ensure student success.
- Facilitated communication between families and school personnel about issues relating to students' progress.
- Interacted positively with children to encourage development and involvement in activities, treating each child with dignity and respect.

**Sales Associate** **03/2023 to 08/2023**  
**Fayetteville , GA**  
**Conns**

- Greeted customers and provided exceptional customer service.
- Upsold additional items based on customer interests and needs.
- Provided accurate information about products, prices and services.
- Effectively communicated with customers to identify their needs.

**Sales Associate** **08/2022 to 03/2023**  
**Fayetteville , GA**  
**Rootz Hair & Beauty Salon**

- Processed returns, exchanges, and refunds in accordance with company policies.
  - Performed cashier duties such as accepting payments, issuing receipts and counting money back change.
  - Helped customers find specific products, answered questions, and offered product advice.
  - Answered incoming telephone calls to provide store, products and services information.
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## Education and Training

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**Associate of Science: Dental Hygiene** **Expected in 12/2025**  
Albany State University Albany, GA

**High School Diploma** **05/2022**  
Whitewater High School Fayetteville, GA