

# Jason Kim

9 Avenue at Port Imperial, West New York, NJ | (718)288-5363 | jason\_kim@stern.nyu.edu

## EDUCATION

### New York University, Leonard N. Stern School of Business

New York, NY

*Bachelor of Science, Finance and Computing & Data Science*

*Sep 2016 – Jan 2020*

- **Cumulative GPA:** 3.2/4.0 | **Honors:** Beta Alpha Psi (Platinum Member) | **Study Abroad:** New York University Prague Fall 2017
- **Relevant Coursework:** Corporate Finance & Accounting, Decision Models & Analytics, Business Statistics & Forecasting Models, Risk Management in Financial Institutions, Introduction to Programming, Economics Global Business, Organizational Communication

## PROFESSIONAL EXPERIENCE

### Hanwha Holdings Inc.

New York, NY

*Corporate Development Intern*

*Aug 2022 – Jan 2023*

- Hanwha is the 7<sup>th</sup> largest conglomerate in Korea with divisions in Energy, Material, Retail, Space and Finance sectors with \$80.2B AUM
- Evaluated new investment opportunities, create investment thesis, build valuation models, and draft internal investment memoranda
- Performed due diligence for strategic M&A targets as well as VC investment memos for seniors, MD and Vice-Chairman of Hanwha
- Conducted industry and market research for companies in A&D, Battery, Construction, Energy, Infrastructure, Space and FoodTech
- Shortlisted companies for Trading and Transaction Comps and organized preliminary list into Tier-1 and Tier-2 comparable multiples
- Liaised legal team in executing RFIs from CFIOUS, translating legal documents and collecting internal data on Hanwha's subsidiaries

### Selected Transaction Experience

- \$1.5B acquisition of Daewoo Shipbuilding & Marine Engineering (closed May 2023)
- \$50M joint fund for a US-based precision nanotechnology company for secondary batteries, Forge Nano (closed May 2023)
- \$9M simple agreement for future equity of US-based counter-drone solutions company, Fortem (closed Mar 2023)

### PwC

Seoul, KR

*Cross Border M&A Intern*

*Jun 2019 – Aug 2019*

- Advised pre-deal sell-side process for a construction equipment manufacturer in an \$800M divestiture of its assets (closed Sept 2021)
- Facilitated due diligence to identify prospective buyers in Asian industrial and construction sectors; submitted shortlist of 4 companies
- Evaluated precedent transactions to assist senior in understanding past multiples, along with assessment of brand value recognition

### Moncler

Seoul, KR

*Strategic Marketing Intern*

*Jun 2017 – Jul 2017*

- Led strategic initiative catered to Chinese clients, resulting in a record \$3M monthly revenue at 2 locations of duty-free Moncler stores
- Identified growing resell market size and recommended strategy to change mannequins to display items most transacted on resell sites
- Raised profits by 30% for 2 locations by assessing stores with most Chinese reseller traffic and allocating the most expensive products

## LEADERSHIP AND ACTIVITIES

### Beta Alpha Psi, National Honorary Finance and Accounting Society

New York, NY

*Platinum Member*

*Apr 2018 – Jan 2020*

- Assisted the social committee chair to conduct 15+ social events including candidate lockdown, weekend events, and the Semi-formal
- Coordinated networking events to offer members supportive atmosphere with guidance from seniors and alumni for career preparation

### NYU KOBHS (Korean Business Honor Society)

New York, NY

*Vice-President*

*Dec 2017 – May 2019*

- Executed weekly board meetings, club meetings, workshops, informational sessions, networking sessions, socials and after-parties
- Managed annual budget of \$10,000 with treasurer, reviewing spreadsheet of sources of funds and uses of funds to certify all payments

### World Asian Case Competition

Seoul, KR

*Team Leader - Finalist*

*Aug 2017*

- Placed 3<sup>rd</sup> out of 70 teams for best case study and team received Global Scholarship Award Packages from Academy of Asian Business
- Analyzed 20 years' worth of financials to determine company's periods of substantial growth and evaluated corresponding M&A deals

### Korean Mock Investment Competition

Seoul, KR

*Team Leader – 1<sup>st</sup> Place*

*Aug 2015*

- Secured 1<sup>st</sup> place of 50 teams for the best teamwork, presentation, and investment ROI; \$25M return on \$12M seed virtual capital
- Led a team of 4 and presented a 10-minute stock pitch to judges (MDs from Barclays, Hyundai Securities, and L&S Venture Capital)

### Share Dream Play Ball

Seoul, KR

*Co-Founder*

*Aug 2011 – Dec 2016*

- Founded a charitable group dedicated to providing humanitarian needs and tools for future aspirations for children in the Philippines
- Visited orphanages and poverty-stricken schools to distribute resources from fundraising, such as water-filters and athletic equipment

## SKILLS AND INTERESTS

- **Languages:** English (Native), Korean (Native), Spanish (Conversational), Mandarin (Beginner), Japanese (Beginner), French (Rookie)
- **Skills:** Microsoft Office Suite, PitchPro+, Pitchbook, Refinitiv Eikon, Bloomberg, Capital IQ, Factset, Python, TIKR Terminal
- **Interests:** Afrobeats, Brooklyn Nets, Draftkings, Golf, PingPong, Sartorialist, Soccer, Poker, Tottenham Spurs, UK Drill, Watches