# **ENCEE C. DELUS**

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## EDUCATION

#### Miami Southridge Senior High

High School Diploma: Business Administration Magnet

Graduated from Miami Southridge Senior High with over 1,000 community service hours, demonstrating my commitment to giving back to the community. As class president, led various student initiatives and was actively involved in multiple clubs, further enhancing my leadership and teamwork skills. Additionally, served as the manager of the men's basketball team, gaining valuable experience in sports management. Overall, I excelled both academically and socially, leaving a lasting impact on peers and teachers.

#### Louisiana State University

Major: Business Marketing and Sports Administration

Currently pursuing a degree in Sports Administration and Business Marketing at Louisiana State University, having a deep passion for sports and aspire to work in the industry. Have been actively participating in various roles that align with career goals, positioning for future opportunities in the big leagues. Through hands-on experiences, building the foundation necessary to one day make significant contributions to the sports world. Miami,Fl Aug 2019- June 2023

> Baton Rouge, LA Aug 2024-present

### WORK EXPERIENCE

<b>D</b>	
Publix	
Produce	Clerk

ensured the freshness and quality of products by maintaining stock levels, rotating inventory, and assisting customers with product inquiries. Contributed to maintaining a clean and organized display to enhance the customer shopping experience, all while honing attention to detail and time management skills.	Miami, Fl
Real Estate Empire Group Intern Assisted in listing properties, conducting credit score checks, and researching potential properties. Gained valuable insight into the real estate industry, enhancing attention to detail and research skills. The department head in special tasks and assignments.	Miami, Fl
Macys Sales Associate Delivered exceptional sales and service, consistently achieving high levels of client satisfaction. Honed interpersonal and communication skills, ensuring customers' needs were met efficiently and effectively.	Miami, Fl
Walmart Digital online Shopper efficiently processed customer orders through online platforms, ensuring a seamless shopping experience. Developed strong organizational and time management skills in a fast-paced environment, consistently meeting order deadlines while maintaining accuracy and customer satisfaction.	Miami, FL
KWM   Front Desk   Managed front desk operations, including visitor inquiries and security protocols. Strengthened my   problem-solving and multitasking skills while maintaining a professional and welcoming atmosphere.	Miami, Fl

SKILLS

• Skills: Proficient in video editing using Capcut, Canva, and iMovie., Ability to collaborate on or create visual content for marketing materials., Expertise in creating engaging and compelling content for various platforms (social media, blogs, websites), Proficiency in Microsoft Office suite, Previous marketing experience

Customer Service: Expertise in delivering exceptional experiences in diverse environments., Customer Service skills

- Product Knowledge: Quick to learn new products and features, particularly Apple products.
- Sales & Visual Merchandising: Experienced in advising, selling, and setting up products, while optimizing store displays for customer
- engagement., Sales skills, Previous sales experience
- Social Media & Content Creation: Skilled in using Instagram, TikTok, Facebook, and Twitter for brand promotion.
- Technical Skills: Familiarity with Apple devices and their integration into content workflows.
- Communication Skills: Strong verbal communication for engaging with individuals and small groups.
- Problem Solving: Skilled at uncovering customers' needs and providing meaningful solutions.
- Team Collaboration: Ability to assist and collaborate with team members effectively.
- Market Research & Marketing Strategy: Market Research skills, Marketing Strategy skills

ADDITIONAL	AWARDS
English: Fluent Haitian Creole: Fluent	FBLA-PBL   District 26 Introduction to Business Presentation   2 Dr.Larry Feldman Awards   School Board- District 9   Recognized by Commissioner, Jean Monestime
	District 2; Executive Director of the Sons of Little Haiti