



CHAE BROWN

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Summary

High-energy sales and customer relations professional well-versed in communicating with different individuals and negotiating successful solutions. Focused on offering superior support and meeting all production targets. Creative in applying robust solutions that enhance loyalty, promote retention and support revenue objectives. Skilled in leadership functions such as training and mentoring new associates.

Skills

- Outside Sales
- Inside Sales
- Negotiation
- Business Development
- Cold Calling
- Sales Management
- Sales
- Direct Sales
- Retail Sales
- Microsoft Excel
- Microsoft Word
- Marketing
- Data entry
- Customer service
- Communication skills
- Microsoft Office

Experience

MARKETSOURCE TRACFONE |
Columbus

Sales Representative

10/2023 - Current

- Collaborated with marketing team to create promotional materials for products and services.

ADT Solar | Columbus

Outbound Sales Representative

05/2022 - 08/2023

- Identifying and educating prospective customers while supporting existing clients with information and assistance that relates to products and services

Education and Training

Shaw high school

High school diploma

05/2019