

Kyle Clinch

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Ipswich Ma

I have a strong proven background in sales and automation

Experience:

Automation Contractor – Amazon/

March 2025–Present. Louisiana, Massachusetts, New York, Virginia, Pennsylvania and more

Assisting with the Installation and Maintenance of Automated systems at Amazon's facilities all over the USA.

Familiarity with the equipment and systems being installed all over the US. Worked Closely with Trainor and Level Construction in all stages of Installation.

Director of Sales – Circle Recycling Boston Ma

January 2024–January 2025

Customer outreach and communications in person and electronically.

Tasked with managing Sales Territory from Rhode Island to Maine.

National Recruiter – Financial Advisor Placement Services – Ipswich MA

January 2023–Jan 2024

- advisors for over 100 Broker Dealers and RIAs.
- Cold Calling leads and preparing them to be sent to prospective Broker Dealers.
- Maintaining Relationships with clients and BDs

Personal Assistant to Michael Grondahl CEO of Planet Fitness – Portsmouth NH/Miami/Long Island

Sep 2021–Dec 2023

Everyday Assistance, Property management, Meeting Notes, Driving, Communications and Legal Work. Many other tasks related to the daily routine and business of the founder of Planet Fitness and his current lifestyle.

Sunpower by Bluesel Home Solar, Woburn Ma/Remote –Account Executive/Coordinator – Inside Sales

Oct 2015– Nov 2022

Lead conversion, Cold Calls, mainly in accounts and inside sales dep.

Interpersonal and CRM work mostly. Worked With Sonnen, Sunpower, Tesla solutions to create solutions for Residential and Commercial Green Energy Projects.

Advisory Board – ArtBnk – Manhattan NY

2021–Present

–Advised Artbnk on Tokenization of Physical Assets and Revenue Streams.

Worked with Asher Edelman and others to create AI based Fine Art

SKILLS

CRM – ZOHO Salesforce etc

Cold Calling

Sales experience

Microsoft Office

Green energy and battery Tech

Proficient with digital consoles, such as SC48 and Expression S2

Music programs such as Logic,

Pro Tools, Qlab

AWARDS

Stage manager for award winning theater company for 3 years in high school

Outstanding achievement in Practical Arts

LANGUAGES

English

3 years of college level French

evaluations.

Advised and worked with traders from Lucas Partners, Goldman, Jp Morgan, Nequa Hills and many others. Worked with J Lucas, Michael Ogan, Michael Grondahl and Asher Edelman.

Additional Sound Engineer/ Music work 2018-2021

-Atlanta Georgia - Sony Digital 2021 - Studio/Booth Engineer
Managed Artists for Michael Grondahl.

-FOH/Lighting engineer Leavitt Theater Ogunquit Maine

-Interpersonal skills learned from working as House engineer
at Cabot have been invaluable in the business world for me

Monitor Engineer - Blue Ocean Music Hall Salisbury Ma

Cabot Theater, Beverly Ma— Sound Engineer

November 2014- Sep 2018

-FOH engineer, Monitor Engineer and stagehand for 860 seat theater.

Worked with acts such as, Chris Robinson, Gordon Lightfoot Elvin Bishop,

The Marshall Tucker Band, Jefferson Starship, Blue Oyster Cult, Charlie

Daniels, Peter Wolf, Keller Williams, Darlene Love, The Jerry Garcia Band,

Melvin Seales, Gaelic Storm and hundreds of other well known acts.

Salem Jazz & Soul Fest, Salem Ma— Sound Engineer

January 2010- 2014

-Sound engineer for many shows and multi day festivals for 4 years

Cinema Salem, Salem Ma— Sound Engineer

February 2015- January 2017

-FOH engineer for 160 seat theater, worked alone and set up, ran and took
down sound systems for small acts like Jonathan Edwards.

Ipswich Tech 4 Hire, Ipswich Ma— Audio Visual Engineer

Sep 2010- June 2013

-Ipswich tech for hire program working public access television, live

sound and audio, recording of school committee meetings and

town events.

Ipswich High School, Ipswich Ma — High School Diploma

Sept 2009 - June 2013

Stage Manager/ FOH engineer during High School

Salem State University, Salem Ma— College

Sept 2013 - present

Part time Majoring in Material Culture/Public History with a minor in
Sound engineering/3d studies. finishing last couple of classes this fall

Rothberg International School - Hebrew University, Israel

2018-2019

Certificate in Archaeology and Material Culture