

# Hari Arsovski

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## Professional Summary

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Versatile Electronics Sales Associate with 2 years of experience in retail sales, specializing in customer service and product knowledge in the electronics sector. Proven ability to exceed sales targets through effective upselling and relationship-building with customers. Skilled in inventory management and problem-solving, consistently ensuring high levels of customer satisfaction. Committed to staying updated on the latest technology trends to enhance customer engagement.

Unfortunately, I have no space to continue so I will provide a long

Story short. I have graduated and completed 4 years as a medical assistant and visited a couple of

**Work Experience** Hospitals as a class and assisted the many other MA's in the hospital

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### Electronics Sales Associate

Walmart store 2278-Erie, PA

May 2023 to March 2025

- Provided exceptional customer service by assisting customers in selecting and purchasing electronic products
- Demonstrated extensive knowledge of various electronic devices, including smartphones, laptops, tablets, and home entertainment systems
- Consistently met or exceeded monthly sales targets by effectively upselling and cross-selling additional accessories and warranties
- Built strong relationships with customers to understand their needs and recommend suitable electronic products based on their preferences
- Maintained a clean and organized sales floor, ensuring that all products were properly displayed and easily accessible to customers
- Stayed up-to-date with the latest trends in electronics technology to provide accurate information to customers regarding product features and specifications
- Assisted in inventory management by conducting regular stock checks, restocking shelves, and placing orders for replenishment when necessary
- Collaborated with team members to achieve overall store sales goals through effective communication and teamwork
- Resolved customer complaints or issues promptly and professionally, ensuring high levels of customer satisfaction at all times
- Participated in ongoing training programs to enhance product knowledge as well as improve selling techniques for better customer engagement
- Demonstrated exceptional problem-solving skills when resolving technical issues or troubleshooting product malfunctions for customers

## Education

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### Senior High School Education in Medical Assisting

Erie High School - Erie, PA

August 2022 to Present

## Skills

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- Retail math
- Cash register
- Basic math
- Product demos
- Customer service
- Phone etiquette
- Cash handling
- Stocking
- Retail sales
- Sales
- Communication skills
- Registered medical assistant
- Bilingual
- cardiology
- vitals
- eye exams
- EKG testing
- infection control
- healthcare provider
- medical records
- health insurance

## Certifications and Licenses

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### **Driver's License**

**Skills USA**

**RCMA**