

Eduardo Martinez

Chicago, IL
eduardo72901@gmail.com

EXPERIENCE

Orangetheory Fitness Wicker Park — Assistant Studio Manager

September 2024 - Present

- Deliver an exceptional member experience by greeting and assisting guests daily
- Convert potential leads through studio tours and personalized membership discussions.
- Manage different Google Sheets for attendance, membership tracking, and performance metrics.
- Support studio performance through clear communication with management and coaches

H&M, Chicago Il — Clothing Sales Associate

October 2022 - August 2024

- Provided suggestions for customers in need of a certain look to fit certain trends/events.
- Demonstrated efficiency in fast-paced environments and adaptability across departments.
- Maintained product organization, restocked inventory, and supported front-end operations.
- Assisted unloading new product from trucks that required safe physical labor.

Mariano's, Park Ridge, Il — Produce Merchandise

February 2022 - October 2022

- Unloaded and stocked daily deliveries of fresh products, ensuring inventory accuracy and quality control
- Organized and maintained visually appealing product displays to maximize customer engagement and sales.
- Provided personalized customer service by recommending produce items and assisting with recipe ideas

Target, Chicago, Il — General Merchandise

November 2018 - February 2022

- Assisted in identifying and maximizing sales by placing effective products.
- Communicated with team members and team leads to maintain a proper display of products.
- Stocked backroom shelves and sales floor when products ran low and updated inventory counts.

SKILLS

Customer Service
Leadership
Bilingual Communication
Sales & Member Retention
Fitness Operations

LANGUAGES

English
Spanish

EDUCATION

William Howard Taft High School, Chicago, Il — High School Diploma

September 2015 - June 2019

Certifications

Personal Trainer (expires Dec. of 2026)
CPR/AED Certified