



# DAVID BLACKWHITE

## OVERVIEW

The Mission Is To Work In Unison To Achieve My Teams Goals And For Us To Experience That Marvelous Feeling Of The Taking Of Success. As I Do My Best Fulfilling My Role; There's No Doubt That We Will Succeed.

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## EXPERIENCE

### SALES COORDINATOR

Marriott

**2022 - 2025**

- Welcoming guests with hospitality, Initiate reservation process
- Attend to prospects inquiries, Provide local area information
- Process payments, Managing guests records, Update the system

### HOST

Blackwall Hitch

**2022 - 2025**

- Greet residents and make the environment warm and welcoming
- Professionally answer the phone, Accommodate seating request,
- Coordinate with servers, Conduct floor plans, Record shift

### VERIZON SALES REPRESENTATIVE

Verizon

**2020 - 2022**

- Identifying potential customers and building a prospect list, demonstrating products, and explaining benefits
- Understanding the features, benefits, and pricing of the products, Addressing customer questions and concerns
- Establishing rapport with customers, finalizing sales transactions

## CONTACT



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Alexandria, VA

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## EDUCATION

### PENN FOSTER

Diploma

**2016-2020**

### PENN FOSTER

Associates

**2020-2021**

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## SKILLS

- Interpersonal Skills
- Coaching
- Problem-Solving
- Time Management
- Creativity
- Yardi
- Fosse
- Microsoft Excel Specialist